

**City of Duluth
Treasury Division
Tourism Taxes
2025**

	<u>Current Month - August Sales*</u>					<u>Year-to-Date</u>				
	<u>2025 Actual</u>	<u>2025 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2024 Actual</u>	<u>Prior Year Variance</u>	<u>2025 Actual</u>	<u>2025 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2024 Actual</u>	<u>Prior Year Variance</u>
3.00% Hotel/Motel	\$503,514	\$453,257	11.1%	\$498,394	1.0%	\$2,548,217	\$2,277,211	11.9%	\$2,516,727	1.3%
1.00% Hotel/Motel	\$167,838	\$151,090	11.1%	\$166,131	1.0%	\$849,406	\$759,092	11.9%	\$838,909	1.3%
2.50% Hotel/Motel	\$374,395	\$343,017	9.1%	\$365,359	2.5%	\$1,831,690	\$1,712,328	7.0%	\$1,817,661	0.8%
2.25% Food/Beverage	\$692,275	\$652,149	6.2%	\$644,595	7.4%	\$4,710,112	\$4,376,519	7.6%	\$4,456,531	5.7%
2.25% Food/Beverage**						<u>\$979,161</u>				
Total	\$1,738,022	\$1,599,513	8.7%	\$1,674,479	3.8%	\$10,918,586	\$9,125,150	8.9%	\$9,629,828	3.2%

* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

** The City received a significant one-time remittance related to tax collections inadvertently included on an entity's State of MN sales tax returns. Business sales tax

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up slightly, and the year-to-date comparison was up slightly.
The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up significantly, and the year-to-date comparison was up moderately.
The actual/budget variance for the month was up moderately, and the year-to-date comparison was up significantly.