

**City of Duluth  
Treasury Division  
Tourism Taxes  
2024**

	<u>Current Month - October Sales*</u>					<u>Year-to-Date</u>				
	<u>2024 Actual</u>	<u>2024 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2023 Actual</u>	<u>Prior Year Variance</u>	<u>2024 Actual</u>	<u>2024 Budget</u>	<u>Actual/ Budget Variance</u>	<u>2023 Actual</u>	<u>Prior Year Variance</u>
3.00% Hotel/Motel	\$430,977	\$338,980	27.1%	\$373,625	15.4%	\$3,384,537	\$3,066,985	10.4%	\$3,380,437	0.1%
1.00% Hotel/Motel	\$143,659	\$115,560	24.3%	\$124,542	15.4%	\$1,128,179	\$1,045,551	7.9%	\$1,126,812	0.1%
2.50% Hotel/Motel	\$324,883	\$259,950	25.0%	\$281,860	15.3%	\$2,442,763	\$2,302,162	6.1%	\$2,496,198	-2.1%
2.25% Food/Beverage	\$630,028	\$610,150	3.3%	\$605,123	4.1%	\$5,743,704	\$5,698,557	0.8%	\$5,651,600	1.6%
<b>Total</b>	<b>\$1,529,548</b>	<b>\$1,324,640</b>	<b>15.5%</b>	<b>\$1,385,149</b>	<b>10.4%</b>	<b>\$12,699,182</b>	<b>\$12,113,255</b>	<b>4.8%</b>	<b>\$12,655,048</b>	<b>0.3%</b>

\* The amounts above correspond to the month in which the sales took place, not the month the City collected the taxes.

Hotel/Motel Tax Collections

The monthly prior year variance for hotel/motel tax collections was up significantly, and the year-to-date comparison was down slightly. There were two large delinquent returns filed in the current month for 2024. Factoring out these large returns results in a monthly increase closer to 8.5%. The actual/budget variance for the month was up significantly, and the year-to-date comparison was up significantly.

Food/Beverage Tax Collections

The monthly prior year variance for food/beverage tax collections was up moderately, and the year-to-date comparison was up slightly. The actual/budget variance for the month was up moderately, and the year-to-date comparison was up slightly.